

**CONSOLIDATED FINANCIAL STATEMENTS AND
REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS
UNITED NATIONS FEDERAL CREDIT UNION AND SUBSIDIARIES
31 DECEMBER 2020 AND 2019**



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INDEPENDENT AUDITORS' REPORT

Supervisory Committee and Board of Directors
United Nations Federal Credit Union and Subsidiaries
Long Island City, New York

Report on Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of United Nations Federal Credit Union and Subsidiaries (the Credit Union), which comprise the consolidated statements of financial condition as of December 31, 2020 and 2019, and the related consolidated statements of income, comprehensive income, changes in members' equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Supervisory Committee and Board of Directors
United Nations Federal Credit Union and Subsidiaries

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Credit Union as of December 31, 2020 and 2019, and the results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

CliftonLarsonAllen LLP

CliftonLarsonAllen LLP

Baltimore, Maryland
March 26, 2021

United Nations Federal Credit Union and Subsidiaries

CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

31 December 2020 and 2019

ASSETS	2020	2019
Cash and cash equivalents	\$ 201,900,368	\$ 216,288,012
Investments		
Equity	24,293,537	19,909,711
Available-for-sale	986,683,129	791,654,774
Held-to-maturity	1,558,325,128	1,186,614,782
Other	8,401,498	8,895,919
Loans held-for-sale	3,915,105	607,600
Loans receivable, net	3,801,091,315	3,529,506,684
Mortgage servicing rights	2,229,907	2,439,747
Accrued interest receivable	18,869,829	18,071,828
Property and equipment, net	108,801,076	110,464,492
National Credit Union Share Insurance Fund deposit	51,177,491	45,426,308
Intangible assets, net of amortization	1,165,439	1,359,342
Goodwill	5,522,886	5,522,886
Other assets	52,899,511	43,912,884
Receivable from Northstar, net	7,080,979	-
Total assets	\$ 6,832,357,198	\$ 5,980,674,969
LIABILITIES AND MEMBERS' EQUITY		
Liabilities		
Members' shares	\$ 6,179,751,156	\$ 5,345,669,054
Accrued expenses and other liabilities	39,899,966	43,932,680
Total liabilities	6,219,651,122	5,389,601,734
Members' equity		
Retained earnings	641,295,143	617,624,064
Accumulated other comprehensive loss	(28,589,067)	(26,550,829)
Total members' equity	612,706,076	591,073,235
Total liabilities and members' equity	\$ 6,832,357,198	\$ 5,980,674,969

The accompanying notes are an integral part of these consolidated financial statements.

United Nations Federal Credit Union and Subsidiaries

CONSOLIDATED STATEMENTS OF INCOME

Years ended 31 December,

	<u>2020</u>	<u>2019</u>
Interest income		
Interest on loans	\$ 155,154,700	\$ 153,915,659
Interest on investments and cash equivalents	35,594,659	43,985,646
Total interest income	<u>190,749,359</u>	<u>197,901,305</u>
Interest expense		
Dividends on members' shares	34,057,892	43,612,022
Interest on borrowed funds	12	33,854
Total interest expense	<u>34,057,904</u>	<u>43,645,876</u>
Net interest income	156,691,455	154,255,429
Provision for loan losses	<u>16,275,000</u>	<u>10,150,000</u>
Net interest income after provision for loan losses	<u>140,416,455</u>	<u>144,105,429</u>
Non-interest income		
Service charges and other fees	33,395,669	35,328,117
Loan servicing fees	1,753,206	762,947
Gain on sale mortgage loans	2,911,561	113,167
Other non-interest income	7,384,693	4,821,260
Total non-interest income	<u>45,445,129</u>	<u>41,025,491</u>
Non-interest expense		
Salaries and benefits	89,578,724	77,546,859
Operations	44,669,573	46,688,607
Occupancy	7,788,651	7,548,994
Provision for Northstar loss	20,153,557	-
Total non-interest expense	<u>162,190,505</u>	<u>131,784,460</u>
Net income	<u>\$ 23,671,079</u>	<u>\$ 53,346,460</u>

The accompanying notes are an integral part of these consolidated financial statements.

United Nations Federal Credit Union and Subsidiaries

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

Years ended 31 December,

	<u>2020</u>	<u>2019</u>
Net income	\$ 23,671,079	\$ 53,346,460
Other comprehensive (loss) income		
Change in pension obligation:		
Net loss	(6,797,514)	(6,773,144)
Amortization of net loss	1,591,815	1,290,620
Amortization of prior service cost	-	57,573
Change in pension obligation	<u>(5,205,699)</u>	<u>(5,424,951)</u>
Change in unrealized holding (losses) gains on investments classified as available-for-sale	4,153,077	17,774,001
Adjustment for realized (gains) losses on investment securities included in income	(985,616)	(6,230)
Change in accounting principal	-	(20,173)
Change in available-for-sale Investments	<u>3,167,461</u>	<u>17,747,598</u>
Total other comprehensive (loss) income, net of reclassification adjustments:	<u>(2,038,238)</u>	12,322,647
Comprehensive income	<u>\$ 21,632,841</u>	<u>\$ 65,669,107</u>

The accompanying notes are an integral part of these consolidated financial statements.

United Nations Federal Credit Union and Subsidiaries

CONSOLIDATED STATEMENTS OF CHANGES IN MEMBERS' EQUITY

Years ended 31 December, 2020 and 2019

	Retained Earnings	Accumulated Other Comprehensive Loss	Total Members' Equity
	<u> </u>	<u> </u>	<u> </u>
Balance, 31 December 2018	\$ 564,257,431	\$ (38,873,476)	\$ 525,383,955
Net income	53,346,460	-	53,346,460
Change in accounting principles	20,173	(20,173)	-
Other comprehensive gain, net of reclassification adjustments	-	12,342,820	12,342,820
	<u> </u>	<u> </u>	<u> </u>
Balance, 31 December 2019	617,624,064	(26,550,829)	591,073,235
Net income	23,671,079	-	23,671,079
Other comprehensive loss, net of reclassification adjustments	-	(2,038,238)	(2,038,238)
	<u> </u>	<u> </u>	<u> </u>
Balance, 31 December 2020	<u>\$ 641,295,143</u>	<u>\$ (28,589,067)</u>	<u>\$ 612,706,076</u>

The accompanying notes are an integral part of these consolidated financial statements.

United Nations Federal Credit Union and Subsidiaries

CONSOLIDATED STATEMENTS OF CASH FLOWS

Years ended 31 December,

	<u>2020</u>	<u>2019</u>
Operating activities:		
Net income	\$ 23,671,079	\$ 53,346,460
Adjustments to reconcile net income to net cash provided by operating activities		
Net amortization of premiums and accretion of discounts	9,605,518	4,149,706
Realized (gain) loss on disposition of available for sale investments	(985,616)	(6,230)
Net gains on sales of loans held-for-sale	(2,911,561)	(113,167)
Provision for loan losses	16,275,000	10,150,000
Amortization of deferred loan costs	3,090,462	1,406,948
Depreciation and amortization	7,065,677	6,901,739
Net change in:		
Mortgage servicing rights	209,840	429,729
Equity securities	(4,383,826)	(8,467,400)
Loans held-for-sale	(395,944)	1,768,041
Accrued interest receivable	(798,001)	(1,679,691)
Other assets	(8,986,627)	(11,394,374)
Receivable from Northstar	(7,080,979)	-
Accrued expenses and other liabilities	(9,238,413)	(1,574,155)
	<u>25,136,609</u>	<u>54,917,606</u>
Net cash provided by operating activities		
Investing activities:		
Purchases of available-for-sale investments	(1,496,488,386)	(345,761,220)
Proceeds from maturities of available-for-sale investments	118,646,052	79,526,584
Proceeds from prepayments of available-for-sale investments	1,173,200,150	456,224,499
Proceeds from sales of available-for-sale investments	12,983,253	4,399,686
Purchases of held-to-maturity investments	(1,098,568,238)	(498,681,739)
Proceeds from maturities of held-to-maturity investments	58,200,000	54,354,555
Proceeds from prepayments of held-to-maturity investments	659,836,027	221,717,656
Net change in other investments	494,421	(770,778)
Loan principal originations, net of collections	(247,489,959)	(281,884,513)
Whole loans purchased	(25,747,361)	(12,018,000)
Participation loans purchased	(17,712,773)	(115,636,211)
Increase in the National Credit Union Share Insurance Fund deposit	(5,751,183)	(3,215,107)
Purchases of property and equipment	(5,208,358)	(6,298,912)
	<u>(873,606,355)</u>	<u>(448,043,501)</u>
Net cash used in investing activities		
Financing activities:		
Net increase in members' shares	834,082,102	464,649,969
Proceeds from borrowings	400,002	286,929,797
Repayments of borrowings	(400,002)	(286,929,796)
	<u>834,082,102</u>	<u>464,649,970</u>
Net cash provided by financing activity		
(Decrease) Increase in cash and cash equivalents	<u>(14,387,644)</u>	<u>71,524,076</u>

The accompanying notes are an integral part of these consolidated financial statements.

United Nations Federal Credit Union and Subsidiaries

CONSOLIDATED STATEMENTS OF CASH FLOWS
(continued)

Years ended 31 December,

	<u>2020</u>	<u>2019</u>
Cash and cash equivalents at beginning of year	<u>216,288,012</u>	<u>144,763,936</u>
Cash and cash equivalents at end of year	<u>201,900,368</u>	<u>216,288,012</u>
Supplemental cash flow information:		
Interest paid	\$ 34,057,904	\$ 43,645,876
Loan originations	\$ 1,238,897,199	\$ 743,840,949
Transfer of available-for-sale investments to equity investments	\$ -	\$ 6,025,352

The accompanying notes are an integral part of these consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation

The accompanying consolidated financial statements include the accounts of the United Nations Federal Credit Union and its wholly owned subsidiaries, UNFCU Advisors LLC and UNFCU Financial Services LLC (collectively, “UNFCU”). The subsidiaries are primarily engaged in investments, insurance products, and financial planning service activities. All significant intercompany accounts and transactions have been eliminated in consolidation.

Nature of Operations

UNFCU is a cooperative association holding a charter under the provisions of the Federal Credit Union Act. Participation in UNFCU is limited to those individuals who qualify for membership, including but not limited to employees of the United Nations and its affiliated agencies, employees of many permanent missions to the United Nations, members of the United Nations Association of the United States of America (“UNA-USA”), members of Kilimanjaro Initiative USA (“KI USA”) as well as their immediate family members. The field of membership is more specifically defined in UNFCU’s Charter and Bylaws.

Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America (“U.S. GAAP”) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates.

Material estimates that are particularly susceptible to significant change in the near term include the valuation of securities, mortgage servicing rights, and the determination of the allowance for loan losses. In March 2020, the World Health Organization (WHO) declared the spread of Coronavirus Disease (COVID-19) a worldwide pandemic. This global pandemic brings additional uncertainties and susceptibility to significant change in the near term to the Credit Union’s determination of allowance for loan losses.

Concentrations of Credit Risk

The loan portfolio has a significant concentration in collateralized real estate loans, which present a lower credit risk due to the collateral. The remainder of the unsecured loan portfolio is well diversified and UNFCU does not have any significant concentrations of credit risk.

Cash and Cash Equivalents

For the purpose of the consolidated statements of financial position and the consolidated statements of cash flows, cash and cash equivalents includes cash on hand, amounts due from financial institutions, federal funds sold and highly liquid debt instruments classified as cash which were purchased with maturities of three months or less. Amounts due from financial institutions may exceed federally insured limits. Some of UNFCU’s cash and cash equivalents are denominated in a foreign currency, which may expose UNFCU to foreign currency risk.

Investments

Debt securities that management has the positive intent and ability to hold to maturity are classified as “held-to-maturity” and recorded at amortized cost. Equity securities, consisting of common stock, exchange traded funds, and preferred stock, and trading debt securities are recorded at fair value with changes in fair value included in earnings. Securities not

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 1 (continued)

classified as “held-to-maturity”, equity, or trading debt securities are classified as “available-for-sale” and recorded at fair value, with unrealized gains and losses excluded from earnings and reported in other comprehensive income (loss). Realized gains and losses on securities available-for-sale are included in Other Non-Interest Income or expense and, when applicable, are reported as a reclassification adjustment in Other Comprehensive Income (Loss). Gains and losses on sales of securities are determined using the specific identification method on the trade date. The amortization of premiums and accretion of discounts are recognized in interest income using methods approximating the interest method over the life of the asset or to the call date.

Declines in the fair value of individual available-for-sale and held-to-maturity securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses. In determining whether other-than-temporary impairment exists, management considers many factors, including: (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of UNFCU to retain its investment in the issue for a period of time sufficient to allow for any anticipated recovery in fair value. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

Federal Home Loan Bank Stock

UNFCU is required to hold Federal Home Loan Bank of New York (“FHLB”) stock equal to the sum of 0.2% of mortgage-related assets and 4.5% of outstanding FHLB borrowings. UNFCU has met these requirements for both 2020 and 2019.

No ready market exists for the FHLB stock, and it has no quoted market value. Therefore, UNFCU’s investment in FHLB stock is carried at cost and tested for impairment. At 31 December 2020 and 2019, management did not believe the stock was impaired. UNFCU’s FHLB stock is included in Other Investments in the accompanying consolidated statements of financial position.

Loans Held for Sale

Loans originated and intended for sale in the secondary market are carried at fair value.

Loans Receivable

UNFCU grants mortgage and consumer loans to members. In addition, UNFCU has purchased consumer, real estate, and commercial loan participations originated by various other credit unions. All of these loan participations were purchased without recourse.

Loans that UNFCU has the intent and ability to hold for the foreseeable future or until maturity or pay-off are stated at their outstanding unpaid principal balances, net of deferred fees (costs), less an allowance for loan losses. Interest income on loans is recognized over the term of the loan and is calculated using the simple interest method on principal amounts outstanding.

The accrual of interest income on loans is discontinued at the time the loan is 90 days past due, unless the credit is well secured and in the process of collection. Other personal loans are typically charged off no later than 180 days past due. Past due status is based on the contractual terms of the loan. In all cases, loans are placed on non-accrual or charged off at an earlier date if the collection of principal and interest is considered doubtful.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 1 (continued)

All interest accrued but not collected for loans that are placed on non-accrual or charged off is reversed against interest income in the period in which the loan goes non-accrual. Interest income on these loans is recognized on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all of the principal and interest amounts contractually past due are brought current and future payments are reasonably assured.

Loan fees and certain direct loan origination costs are deferred, and the net fee or cost is recognized as an adjustment to interest income using methods approximating the interest method over the estimated life of the loans. The Credit Union does not charge commitment fees.

Allowance for Loan Losses

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes that it is likely that a loan balance will not be collected. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of the underlying collateral, and prevailing economic conditions. This evaluation is inherently subjective, as it requires estimates that are susceptible to significant revision as more information becomes available. In addition, regulatory agencies, as an integral part of their examination process, periodically review UNFCU's allowance for loan losses, and may require UNFCU to make adjustments to the allowance based on their judgment about information available to them at the time of their examinations.

Specific allowances for loan losses are established for impaired loans on an individual basis. A loan is considered impaired when, based on current information and events, it is probable that UNFCU will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement or when the loan is classified as a trouble debt restructuring. The specific allowances established for these loans are based on a thorough analysis of the most probable source of repayment, including the present value of the loan's expected future cash flow, the loan's estimated market value, or the estimated fair value of the underlying collateral, if collateral dependent.

Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. As of 31 December 2020 and 2019, the total of loans that met the U.S. GAAP impaired loan definition amounted to \$33,322,020 and \$38,120,966, respectively.

Large groups of smaller balance homogeneous loans are collectively evaluated for potential loan loss allowances. Accordingly, UNFCU establishes general allowances for loans that can be grouped into pools based on similar characteristics. In this process, general allowance factors are based on an analysis of historical charge-off experience, and environmental factors. These general allowance factors are developed and applied to the portfolio by loan type. The environmental factors associated with the allowances are subjective and require a high degree of management judgment. These factors include the credit quality statistics, relative levels of prevailing economic uncertainty, losses that may have been incurred from recent events, and lagging economic data such as housing values and unemployment rates. The Credit Union maintains a separate general valuation allowance for homogeneous portfolio segments. These portfolio segments and their risk characteristics are described as follows:

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 1 (continued)

Consumer: The consumer loan portfolio is usually comprised of a large number of small loans. Most loans are made directly for consumer purchases. Economic trends determined by unemployment rates and other key economic indicators are closely correlated to the credit quality of these loans. Weak economic trends indicate the borrowers' capacity to repay their obligations may be deteriorating.

Residential Real Estate: The degree of risk in residential mortgage lending depends primarily on the loan amount in relation to collateral value, the interest rate, and the borrower's ability to repay in an orderly fashion. These loans generally possess a lower inherent risk of loss than consumer portfolio segments. Economic trends determined by unemployment rates and other key economic indicators are closely correlated to the credit quality of these loans. Weak economic trends indicate that the borrowers' capacity to repay their obligations may be deteriorating. UNFCU will repossess collateral when all other collection efforts have been exhausted and UNFCU has full and complete access to repossess the collateral.

Commercial: Commercial participation loans are collateralized by commercial real estate property. UNFCU owns varying percentage of each loan. UNFCU has not experienced any losses on the commercial loan portfolio.

Taxi Medallion: Taxi medallion participation loans are collateralized by taxi medallions, primarily in the cities of New York, Chicago, and Boston. UNFCU owns a percentage of each loan, primarily 90%. The introduction of application-based mobile ride services, such as Uber and Lyft, have generated increased competition in the transportation sector, resulting in a reduction in taxi utilization and, as a result, a reduction in the collateral value and credit quality of taxi medallion loans. In 2020, the COVID-19 pandemic has further adversely impacted the taxi medallion portfolio. This has increased the likelihood that loans secured by taxi medallions may default, or that the borrowers may be unable to repay these loans at maturity.

In March 2020, the WHO declared the spread of COVID-19 a worldwide pandemic. The effect of the pandemic and the related efforts to stem the spread of the virus on the Credit Union and its members is difficult to assess as of the date of these financial statements due to the recent occurrence of the event. However, based on the scope and nature of the Credit Union's members and other factors, management does not believe there will be a significant effect on the level of loan losses due to the pandemic itself or to the related operational challenges the Credit Union is facing.

Under certain circumstances, the Credit Union will provide borrowers relief through loan restructurings. A restructuring of debt constitutes a Trouble Debt Restructuring (TDR) if the Credit Union for economic or legal reasons related to the borrower's financial difficulties grants a concession to the borrower that it would not otherwise consider. TDR concessions can include reduction of interest rates, extension of maturity dates, forgiveness of principal and/or interest due, or acceptance of other assets in full or partial satisfaction of the debt. The Credit Union considers all aspects of the restructuring to determine whether it has granted a concession to the borrower. An insignificant delay in payment resulting from a restructuring is not deemed to be a concession and would not be considered to be a TDR.

The Credit Union has concluded that the impairment impact of TDRs on its consumer loans (generally lower balance loans having original maturities of 60 months or less and average lives less than 36 months) is insignificant to the consolidated financial statements. As such these impairments are not individually tracked but rather are adequately included in the loss allowance provided on a pooled basis for the consumer loan portfolio.

On March 27, 2020, United States Congress passed into law the Coronavirus Aid, Relief, and Economies Security (CARES) Act. The CARES Act provided relief from accounting requirements under U.S GAAP when modifying loans from borrowers impacted by COVID-19. In order to qualify, the modification must be related to COVID-19, the loan must have been of current payment status as of December 31, 2019, and the modification must be granted prior to December 31, 2020. Under the CARES Act, these loan modifications would not considered to be TDRs.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 1 (continued)

The Credit Union assigns a risk rating to commercial loans and periodically performs detailed internal reviews of all such loans over a certain threshold to identify credit risks and to assess the overall collectability of the portfolio. These risk ratings are also subject to examination by the Credit Union's regulators. During the internal reviews, management monitors and analyzes the financial condition of borrowers and guarantors, trends in the industries in which the borrowers operate and the fair values of collateral securing the loans. These credit quality indicators are used to assign a risk rating to each individual loan. The risk ratings can be grouped into the following major categories, defined as follows:

Pass: Loans classified as Pass are loans with no existing or known potential weaknesses deserving of management's close attention.

Special Mention: Loans classified as Special Mention have a potential weakness that deserves management's close attention. If left uncorrected, this potential weakness may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date. Special Mention loans are not adversely classified and do not expose the Credit Union to sufficient risk to warrant adverse classification.

Substandard: Loans classified as Substandard are not adequately protected by the current net worth and paying capacity of the borrower or of the collateral pledged, if any. Loans classified as Substandard have a well-defined weakness or weaknesses that jeopardize the repayment of the debt. Well defined weaknesses include a borrower's lack of marketability, inadequate cash flow or collateral support, failure to complete construction on time, or the failure to fulfill economic expectations. They are characterized by the distinct possibility that the Credit Union will sustain some loss if the deficiencies are not corrected.

Doubtful: Loans classified as Doubtful have all the weaknesses inherent in those classified as Substandard, with the added characteristic that the weaknesses make collection or repayment in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Loss: Loans classified as Loss are considered uncollectable and anticipated to be charged off.

Loan Servicing and Mortgage Servicing Rights

U.S. GAAP requires UNFCU to recognize as a separate asset the right to service mortgage loans for others. An institution that acquires mortgage servicing rights through either the purchase or the origination of mortgage loans and sells those loans with servicing rights retained must allocate a portion of the cost of the loans to the mortgage servicing rights. UNFCU could elect to either amortize the mortgage servicing rights over the life of the loan or carry the mortgage servicing rights at fair value. Under both methodologies, the mortgage servicing rights would be tested for impairment. UNFCU has elected to initially and subsequently measure the mortgage servicing rights for the consumer mortgage loans using the fair value method. Under the fair value method, the servicing rights are carried in the balance sheet at fair value and the changes in fair value are reported in earnings in the period in which the changes occur.

Fair value is based on market prices for comparable mortgage servicing contracts, when available, or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income. The valuation model incorporates assumptions that market participants would use in estimating future net servicing income such as the cost to service, the discount rate, the custodial earnings rate, an inflation rate, ancillary income, prepayment speeds and default rates and losses. These variables change from quarter to quarter as market conditions and projected interest rates change, and may have an adverse impact on the value of the mortgage servicing right and may result in a reduction to noninterest income.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 1 (continued)

Property and Equipment, net

Land is carried at cost. Leasehold improvements, buildings, and furniture and equipment are carried at cost, less accumulated depreciation and amortization. Building, furniture and equipment are depreciated using the straight-line method over the estimated useful lives of the assets. The cost of leasehold improvements is amortized using the straight-line method over the terms of the related leases.

Goodwill and Intangible Assets

Goodwill represents the excess of purchase price over the fair value of net assets acquired in business combinations. Intangible assets with finite useful lives are amortized and goodwill and intangible assets with indefinite lives are not amortized, but rather tested at least annually for impairment.

UNFCU tests goodwill for impairment annually and evaluates changes in circumstances that would more likely than not reduce the fair value of the reporting unit below its carrying amount. No impairment charge were recorded for the years ended December 31, 2020 and 2019.

Long-Lived Assets

U.S. GAAP requires that long-lived assets and certain identifiable intangibles to be held and used by an entity be reviewed for possible impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be fully recoverable. UNFCU periodically reevaluates the original assumptions and rationale utilized in the establishment of the carrying value and estimated lives of its long-lived assets. The criteria used for these evaluations include management's estimate of the asset's continuing ability to generate income from operations and positive cash flow in future periods as well as the strategic significance of the asset in UNFCU's business objectives.

Transfers of Financial Assets

Transfers of financial assets are accounted for as sales, when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when: (1) the assets have been isolated from UNFCU, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) UNFCU does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity or the ability to unilaterally cause the holder to return specific assets.

The transfer of a participating interest in an entire financial asset must also meet the definition of a participating interest. A participating interest in a financial asset has all of the following characteristics: (1) from the date of transfer, it must represent a proportionate (pro rata) ownership interest in the financial asset, (2) from the date of transfer, all cash flows received, except any cash flows allocated as any compensation for servicing or other services performed, must be divided proportionately among participating interest holders in the amount equal to their share ownership, (3) the rights of each participating interest holder must have the same priority, (4) no party has the right to pledge or exchange the entire financial asset unless all participating interest holders agree to do so.

National Credit Union Share Insurance Fund Deposit

The deposit in the National Credit Union Share Insurance Fund ("NCUSIF") is in accordance with National Credit Union Administration ("NCUA") regulations, which require the maintenance of a deposit by each federally insured credit union in an amount equal to 1% of its insured member's shares. The deposit would be refunded to UNFCU if its insurance coverage is terminated, if it converts its insurance coverage to another source, or if management of the fund is transferred from the NCUA Board.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 1 (continued)

NCUSIF Insurance Premium

For 2019, the NCUA board voted to distribute assets to eligible credit unions. UNFCU recorded its distribution of \$599,901 as other non-interest income in 2019. When assessed, NCUSIF insurance premiums are included in non-interest expense operations. There were no distribution made to UNFCU in 2020.

Members' Shares

Members' shares are the savings deposit accounts of the owners of UNFCU. Share ownership entitles the members to vote in the annual elections of the Board of Directors and on other corporate matters. Irrespective of the amount of shares owned, no member has more than one vote. Members' shares are subordinated to all other liabilities of UNFCU upon liquidation. Dividends on members' shares are based on available earnings at the end of a dividend period and are not guaranteed by UNFCU. Dividend rates are set by UNFCU's Board of Directors.

Non-interest income

UNFCU primarily earns non-interest income from members' share service charges and fees, fees earned for servicing mortgage loans for others, and gains from the sale of mortgage loans. One additional form of non-interest income is commission revenue from insurance brokerage services. Commission revenues are recognized at the latter of the billing or the effective date of the related insurance policies, net of an allowance for estimated policy cancellations. Commission revenues related to installment premiums are recognized periodically as billed. Contingent commissions and commissions on premiums directly billed by insurance carriers are recognized as revenue when the data necessary to reasonably determine such amounts has been obtained. A contingent commission is a commission paid by an insurance carrier that is based on the overall profit and/or volume of the business placed with that insurance carrier. Commissions on premiums billed directly by insurance carriers relate to a large number of small premium transactions, whereby the billing and policy issuance process is controlled entirely by the insurance carrier. Typically, these types of commission revenues cannot be reasonably determined until the cash or the related policy detail is received from the insurance carriers. The income effects of subsequent premium adjustments are recorded when the adjustments become known.

Income Taxes

UNFCU, as a credit union, is exempt, by statute, from federal and state income taxes and the credit union's wholly owned subsidiaries are single member limited liability companies and, as such, are not subject to income tax.

Marketing Costs

Marketing costs are included as part of Operations in the Consolidated Statement of Income and are expensed as incurred. Marketing expenses for 2020 and 2019 amounted to \$762,993 and \$1,109,153 respectively.

Pension Plan

UNFCU has a qualified, noncontributory defined-benefit pension plan covering substantially all of its employees. UNFCU's policy is to fund an amount in excess of the minimum amount required under the Employee Retirement Income Security Act of 1974 ("ERISA").

Other Retirement Plans

Deferred Compensation Plan [Section 457(b)] – The Credit Union has a non-qualified deferred compensation plan for members of management. The Credit Union may make discretionary contributions to the plan and employees are allowed to contribute to the plan. The deferred compensation accounts are shown as both assets and liabilities on the

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 1 (continued)

Credit Union's consolidated financial statements and are available to creditors in the event of the Credit Union's liquidation. The balance of the deferred compensation arrangement was \$4,019,996 and \$2,746,000 as of December 31, 2020 and 2019, respectively. There were no deferred compensation expenses for the years ended December 31, 2020 and 2019 respectively.

Deferred Compensation Plan [Section 457(f)] – The Credit Union has non-qualified deferred compensation plans for members of management. Under the terms of the plans, the participants are entitled to the earnings and appreciation on the deferred compensation plan benchmarking investments. The deferred compensation benchmarking investments are shown as assets on the Credit Union's consolidated financial statements and are available to creditors in the event of the Credit Union's liquidation. At December 31, 2020 and 2019, deferred compensation investments totalled \$4,463,241 and \$3,392,916 respectively, and are invested in mutual funds, bonds, etc. Deferred compensation expenses (revenues) were \$(114,243) and \$133,450 for the years ended December 31, 2020 and 2019 respectively.

Comprehensive Income

Accounting principles generally require that recognized revenue, expenses, gains, and losses be included in net income. Certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities and pension related adjustments, are reported as a separate component of the members' equity section of the statements of financial condition. For 2020 and 2019, other comprehensive income included reclassification adjustments for available-for-sale securities in the amounts of \$(985,616) and \$(6,230) respectively. Reclassification adjustments for the change in accounting principle for equity securities, recorded in Retained Earnings in the Consolidated Statements of Financial Condition, was \$20,173 for 2019. Pension related reclassifications were in the amounts of \$1,591,815 and \$1,348,193 for 2020 and 2019 respectively.

Revenue from Contracts with Customers

The Credit Union recognizes revenue in accordance with Revenue from Contracts with Customers (Topic 606) and does not apply to revenue associated with financial instruments, including revenue from loans and securities. In addition, certain noninterest income streams such as gain or loss associated with mortgage servicing rights, investment transactions, derivatives, and insurance are also not within the scope of the new guidance. Topic 606 is applicable to noninterest income such as trust and asset management income, deposit related fees, interchange fees, merchant related income, and annuity and insurance commissions. However, the recognition of these revenue streams did not change significantly upon adoption of Topic 606. Noninterest income considered to be within the scope of Topic 606 is discussed below.

Service Charges and Deposit Account Fees: UNFCU earns fees from its deposit members for transaction-based, account maintenance, and overdraft services. Transaction-based fees, which include services such as ATM use fees, stop payment charges, statement rendering, wire processing, and ACH fees, are recognized at the time the transaction is executed as that is the point in time

UNFCU fulfills the customer's request. Account maintenance fees, which relate primarily to monthly maintenance, are earned over the course of a month, representing the period over which UNFCU satisfies the performance obligation.

Overdraft fees are recognized at the point in time that the overdraft occurs. Service charges on deposits are withdrawn from the customer's account balance.

Bankcard Fees: When customers use their debit cards or credit cards to pay merchants for goods or services, UNFCU receives interchange revenue from VISA for UNFCU's processing of each transaction. The performance obligation to the merchant is satisfied and the fee is recognized at the point in time when the funds are collected and transferred to the payment network.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 1 (continued)

Investment Commissions and Fees: UNFCU receives revenue from members for providing advisory service on personal wealth management services. acts as an agent for a third party vendor that provides investment services and products to customers. These fees are part of contractual agreements and the performance obligations are satisfied upon completion of services. The fees are generally a fixed flat annual rate or based on percentage of the account's market value per the contract with the customer and revenue is recognized over time as earned.

Insurance Commissions and Fees: UNFCU's insurance revenue has two distinct performance obligations. The first performance obligation is the selling of the policy as an agent for the carrier. This performance obligation is satisfied upon binding of the policy. The second performance obligation is the ongoing servicing of the policy which is satisfied over the life of the policy. For employee benefits, the payment is typically received monthly. For property and casualty, payments can vary, but are typically received at, or in advance, of the policy period.

Other income: UNFCU recognizes other miscellaneous income through a variety of other revenue streams, including late charges on loans, gains on sales of financial assets, rental income, and other fees related to transactions with depositors. These revenue streams are outside of the scope of ASC 606 and are recognized in accordance with the applicable U.S. generally accepted accounting principles. The performance obligations of these types of fees are satisfied as transactions are completed and revenue is recognized upon transaction execution according to established fee schedules with the customers.

Fair Value Measurement

In accordance with U.S. GAAP, assets and liabilities are classified at fair value in one of the three levels, based on the markets in which the assets are traded and the reliability of the most significant assumptions used to determine fair value. These levels are:

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities that UNFCU has the ability to access at the measurement date.

Level 2 - Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities in active markets; quoted prices in markets that are not active for identical or similar assets or liabilities; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 - Unobservable inputs that are supported by little or no market activity are developed using the reporting entities' estimates and assumptions, which are believed to reflect those that market participants would use.

Recent Accounting Pronouncements

In February 2016, the FASB approved ASU 2016-02, *Leases (Topic 842)*. The ASU is designed to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the statement of financial condition and disclosing key information about leasing arrangements. In November 2020, the FASB approved ASU 2020-10, *Financial Instruments- Credit Losses (Topic 326), Derivatives and Hedging (Topic 815), and Leases (Topic 842)*. The main objective of this ASU was to delay the effective date for the referenced standards. Based upon the new effective dates instituted by ASU 2020-10, ASU 2016-02 is effective for the Credit Union for the fiscal year beginning after December 15, 2020 and all interim periods within fiscal years beginning after December 15, 2021. Early adoption is permitted. The Credit Union is currently evaluating the impact of ASU 2016-02 on the consolidated financial statements.

In June 2016, the FASB approved ASU 2016-13, *Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*. In November 2019, the FASB approved ASU 2019-19, *Codification Improvements to Topic 326, Financial Instruments – Credit Losses*. The main objective of the ASUs is to provide financial statement users with more

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 1 (continued)

decision-useful information about the expected credit losses on financial instruments and other commitments to extend credit held by a reporting entity at each reporting date. To achieve this objective, the amendments in the ASUs replace the incurred loss impairment methodology in current GAAP with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates.

In November 2020, the FASB approved ASU 2020-10, *Financial Instruments- Credit Losses (Topic 326), Derivatives and Hedging (Topic 815), and Leases (Topic 842)*. The main objective of this ASU was to delay the effective date for the referenced standards. Based upon the new effective dates instituted by ASU 2020-10, ASU 2016-13 is effective for the UNFCU for the fiscal year and all interim periods beginning after December 15, 2022. Early adoption is permitted for the fiscal year beginning after December 15, 2019, including interim periods within this fiscal year. The Credit Union is currently evaluating the impact of ASU 2016-13 and ASU 2019-19 on the consolidated financial statements.

The Credit Union adopted FASB ASU 2017-08, *Receivables – Nonrefundable Fees and Other Costs (Subtopic 310-20): Premium Amortization on Purchased Callable Securities*. The guidance requires an entity to shorten the amortization period for certain purchased callable debt securities held at a premium to the earliest call date. This adoption did not have a material impact on the Credit Union’s consolidated financial statements.

Reclassification

Data in the 2019 financial statement has been reclassified to conform to the presentation of the 2020 financial statements. These reclassifications did not have any change on net income or member’s equity.

NOTE 2 - INVESTMENTS

Investments classified as Equity, at fair value, consist of the following:

	31 December	
	2020	2019
Equity Securities	\$ 24,293,537	\$ 19,909,711

Equity gains (losses) are included as part of Other non-interest income in the Consolidated Statements of Income. For the years ended December 31, 2020 and 2019 respectively, the net gains (losses) on Equity securities were \$ (7,384) and \$1,583,419.

In 2020 and 2019, corporate obligations consisted of the exchange traded debt and corporate bonds. Investments classified as available-for-sale consist of the following:

<u>31 December 2020</u>	<u>Amortized Cost</u>	<u>Unrealized Gains</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>
US government obligations	\$ 37,383,498	\$ 355,106	\$ -	\$ 37,738,604
Agency/GSE debt	902,328,200	1,558,455	(265,429)	903,621,226
Mortgage-backed securities	72,943	691	-	73,634
Corporate obligations	43,888,655	1,365,775	(4,765)	45,249,665
	<u>\$ 983,673,296</u>	<u>\$ 3,280,027</u>	<u>\$ (270,194)</u>	<u>\$ 986,683,129</u>

United Nations Federal Credit Union and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 2 (continued)

<u>31 December 2019</u>	<u>Amortized Cost</u>	<u>Unrealized Gains</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>
US government obligations	\$ 79,487,492	\$ 59,136	\$ (5,074)	\$ 79,541,554
Agency/GSE debt	687,509,853	305,700	(1,087,987)	686,727,566
Mortgage-backed securities	77,062	682	-	77,744
Corporate obligations	24,737,995	571,534	(1,619)	25,307,910
	<u>\$ 791,812,402</u>	<u>\$ 937,052</u>	<u>\$ (1,094,680)</u>	<u>\$ 791,654,774</u>

Investments classified as held-to-maturity consist of the following:

<u>31 December 2020</u>	<u>Amortized Cost</u>	<u>Unrealized Gains</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>
Bank obligations	\$ 63,510,504	\$ 1,340,194	\$ -	\$ 64,850,698
Municipal bonds	322,518,151	7,326,863	(22,390)	329,822,624
Mortgage-backed securities	1,021,918,405	8,755,065	(2,133,692)	1,028,539,778
Small business administration	150,378,068	2,946,052	(1,115,855)	152,208,265
	<u>\$ 1,558,325,128</u>	<u>\$ 20,368,174</u>	<u>\$ (3,271,937)</u>	<u>\$ 1,575,421,365</u>

<u>31 December 2019</u>	<u>Amortized Cost</u>	<u>Unrealized Gains</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>
Bank obligations	\$ 108,601,304	\$ 436,589	\$ (14,576)	\$ 109,023,317
Municipal bonds	273,883,039	1,290,806	(411,289)	274,762,556
Mortgage-backed securities	676,767,952	3,705,250	(2,087,478)	678,385,724
Small business administration	127,362,487	1,097,223	(1,327,074)	127,132,637
	<u>\$ 1,186,614,782</u>	<u>\$ 6,529,868</u>	<u>\$ (3,840,417)</u>	<u>\$ 1,189,304,234</u>

Investments by maturity as of 31 December 2020 are summarized as follows:

	<u>Available-for-Sale</u>		<u>Held-to-Maturity</u>	
	<u>Amortized Cost</u>	<u>Fair Value</u>	<u>Amortized Cost</u>	<u>Fair Value</u>
Less than 1 year maturity	\$ 104,432,435	\$ 105,371,980	\$ 96,681,101	\$ 97,234,648
1 - 5 years maturity	498,624,432	500,233,574	221,408,849	228,363,357
5 - 10 years maturity	376,027,518	376,280,848	67,938,705	69,075,317
Over 10 years maturity	4,515,968	4,723,093	-	-
Mortgage-backed securities	72,943	73,634	1,021,918,405	1,028,539,778
Small business administration	-	-	150,378,068	152,208,265
	<u>\$ 983,673,296</u>	<u>\$ 986,683,129</u>	<u>\$ 1,558,325,128</u>	<u>\$ 1,575,421,365</u>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 2 (continued)

Investments by maturity as of 31 December 2019 are summarized as follows:

	Available-for-Sale		Held-to-Maturity	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Less than 1 year maturity	\$ 165,471,453	\$ 165,526,825	\$ 94,256,310	\$ 94,383,531
1 - 5 years maturity	615,212,855	614,828,215	268,846,089	269,950,590
5 - 10 years maturity	9,799,156	9,927,946	19,381,943	19,451,752
Over 10 years maturity	1,251,876	1,294,044	-	-
Mortgage-backed securities	77,062	77,744	676,767,952	678,385,724
Small business administration	-	-	127,362,488	127,132,637
	<u>\$ 791,812,402</u>	<u>\$ 791,654,774</u>	<u>\$ 1,186,614,782</u>	<u>\$ 1,189,304,234</u>

Expected maturities of mortgage-backed securities and Small Business Administration securities may differ from contractual maturities because borrowers may have the right to call or prepay the obligations and are, therefore, classified separately with no specific maturity date.

At 31 December 2020, there were 183 securities in an unrealized loss position of which 52 have unrealized losses for a period of 12 months or longer and 131 for a period of less than 12 months. At 31 December 2019, the investment portfolio included 202 securities in an unrealized loss position of which 202 had current unrealized losses for a period of 12 months or longer and 77 for a period of less than 12 months. All of these securities are considered to be acceptable credit risks. Based upon an evaluation of the available evidence, including recent changes in market rates, credit rating information and information obtained from regulatory filings, management believes the decline in fair value for these securities is temporary. In addition, UNFCU has the ability to hold and does not believe it will be required to sell these investment securities for a period of time sufficient to allow for an anticipated recovery or maturity.

Gross unrealized losses and fair value by length of time that the individual securities have been in a continuous unrealized loss position at 31 December 2020 and 2019 are as follows:

31 December, 2020

Available-for-Sale	Fair Value	Continuous Unrealized Losses Existing for		
		Less than 12 Months	12 Months or Longer	Total Unrealized Losses
US government obligations	\$ -	\$ -	\$ -	\$ -
Federal agencies	218,444,139	(265,429)	-	(265,429)
Corporate obligations	3,487,035	(4,765)	-	(4,765)
	<u>\$ 221,931,174</u>	<u>\$ (270,194)</u>	<u>\$ -</u>	<u>\$ (270,194)</u>
Held-to-Maturity				
Bank obligations	\$ -	\$ -	\$ -	\$ -
Municipal bonds	6,120,900	(22,390)	-	(22,390)
Mortgage-backed securities	362,707,048	(2,054,387)	(79,305)	(2,133,692)
Small business administration	72,410,000	(139,766)	(976,089)	(1,115,855)
	<u>\$ 441,237,948</u>	<u>\$ (2,216,543)</u>	<u>\$ (1,055,394)</u>	<u>\$ (3,271,937)</u>

United Nations Federal Credit Union and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 2 (continued)

31 December, 2019	Fair Value	Continuous Unrealized Losses Existing for		
		Less than 12 Months	12 Months or Longer	Total Unrealized Losses
Available-for-Sale				
US government obligations	\$ 21,509,233	\$ (5,074)	\$ -	\$ (5,074)
Federal agencies	524,517,481	(344,767)	(743,220)	(1,087,987)
Corporate obligations	628,297	(1,619)	-	(1,619)
	<u>\$ 546,655,011</u>	<u>\$ (351,460)</u>	<u>\$ (743,220)</u>	<u>\$ (1,094,680)</u>
Held-to-Maturity				
Bank obligations	\$ 10,377,000	\$ (14,576)	\$ -	\$ (14,576)
Municipal bonds	111,585,903	(284,904)	(126,385)	(411,289)
Mortgage-backed securities	394,211,889	(941,796)	(1,145,682)	(2,087,478)
Small business administration	83,001,264	(66,029)	(1,261,045)	(1,327,074)
	<u>\$ 599,176,056</u>	<u>\$ (1,307,305)</u>	<u>\$ (2,533,112)</u>	<u>\$ (3,840,417)</u>

Other investments consist of the following:

	31 December	
	2020	2019
Federal Home Loan Bank Stock	\$ 7,890,900	\$ 8,385,400
Community Money Market Investment Fund-NCB	250,000	250,000
Certificates of deposit in credit unions	260,598	260,519
	<u>\$ 8,401,498</u>	<u>\$ 8,895,919</u>

Certificates are generally non-negotiable and non-transferable, and may incur substantial penalties for withdrawal prior to maturity.

Management evaluated the investment portfolio and determined that there were no other-than-temporarily impaired assets at either 31 December 2020 or 2019.

NOTE 3 - LOANS

Loans held for sale consist of the following:

	31 December	
	2020	2019
Mortgage loans		
Fixed rate	\$ 3,915,105	\$ 607,600
Loans held for sale	<u>\$ 3,915,105</u>	<u>\$ 607,600</u>

United Nations Federal Credit Union and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 3 (continued)

Loans receivable, net of deferred loan fees (costs) consist of the following:

	31 December	
	2020	2019
Mortgage loans		
Fixed rate	\$ 905,505,228	\$ 608,781,462
Variable rate	2,041,006,076	1,994,676,724
Hybrid/Balloon	449,597	460,960
Home equity line of credit, variable rate	58,280,397	69,711,661
Loan participations	9,769,147	13,356,787
	<u>3,015,010,445</u>	<u>2,686,987,594</u>
Consumer loans		
Auto loans	9,443,947	7,122,754
Home improvement	47,549,688	42,471,551
Share secured	13,621,277	13,851,108
Credit card loans, unsecured	135,907,748	157,758,131
Loan participations	108,993,190	172,250,372
Consumer loans, primarily unsecured	429,710,418	412,809,929
	<u>745,226,268</u>	<u>806,263,845</u>
Commercial loans		
Real estate participations	56,752,241	42,263,350
Taxi Medallion participations	19,686,472	21,090,342
	<u>76,438,713</u>	<u>63,353,692</u>
Loans, gross	3,836,675,426	3,556,605,131
Allowance for loan losses	<u>(35,584,111)</u>	<u>(27,098,447)</u>
Loans receivable, net	<u>\$ 3,801,091,315</u>	<u>\$ 3,529,506,684</u>

UNFCU has purchased auto, student, home, home improvement and commercial loan participations from various credit unions. All of these loan participations were purchased without recourse. UNFCU has also purchased whole mortgages from credit unions and correspondent brokers. No loans were purchased with deteriorated credit quality.

UNFCU offers variable rate mortgages and balloon mortgages to its members. Variable rate mortgages have an initial introductory rate for either 1, 3, 5, 6, 7, or 10 years. After this period the annual percentage rate adjusts to the fully indexed rate (index plus margin). UNFCU variable rate mortgages have annual and lifetime rate caps to minimize payment shock to borrowers. UNFCU also offers balloon loans to members whereby payments are based on a 30 year amortization but the loan balance becomes due and payable at the end of a specified 7, 10 or 15 year period. Variable rate and balloon mortgages may have significantly different credit risk characteristics than traditional fixed rate mortgages. However, UNFCU believes it has established prudent underwriting standards as well as adequate risk management functions to monitor these additional risks.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 3 (continued)

The following table shows the activity in the allowance for loan losses for the year ended 31 December 2020:

	<u>Mortgage Loans</u>	<u>Commercial Loans</u>	<u>Consumer Loans</u>	<u>Total</u>
Balance at beginning of the year	\$ 5,055,282	\$ 14,629,957	\$ 7,413,208	\$ 27,098,447
Provision for loan losses	2,564,126	3,522,474	10,188,400	16,275,000
Loans charged-off	(361,429)	(1,129,046)	(7,620,463)	(9,110,938)
Recoveries	59,844	-	1,261,758	1,321,602
Balance at end of year	<u>\$ 7,317,823</u>	<u>\$ 17,023,385</u>	<u>\$ 11,242,903</u>	<u>\$ 35,584,111</u>

The following table shows the activity in the allowance for loan losses for the year ended 31 December 2019:

	<u>Mortgage Loans</u>	<u>Commercial Loans</u>	<u>Consumer Loans</u>	<u>Total</u>
Balance at beginning of the year	\$ 4,601,138	\$ 13,762,167	\$ 6,739,604	\$ 25,102,909
Provision for loan losses	525,223	3,369,547	6,255,230	10,150,000
Loans charged-off	(94,064)	(2,501,757)	(7,386,572)	(9,982,393)
Recoveries	22,985	-	1,804,946	1,827,931
Balance at end of year	<u>\$ 5,055,282</u>	<u>\$ 14,629,957</u>	<u>\$ 7,413,208</u>	<u>\$ 27,098,447</u>

The following table shows the ending balance of allowance for loan losses by loan type and the allowance for loan losses based on the impairment method used at 31 December 2020:

	<u>Allowance For Loan Losses</u>	
	<u>Individually Evaluated For Impairment Ending Balance</u>	<u>Collectively Evaluated For Impairment Ending Balance</u>
Mortgage loans	\$ 1,047,979	\$ 6,269,844
Consumer loans	-	11,242,903
Commercial loans	16,588,163	435,222
Total	<u>\$ 17,636,142</u>	<u>\$ 17,947,969</u>

The following table shows the ending balance of allowance for loan losses by loan type and the allowance for loan losses based on the impairment method used at 31 December 2019:

	<u>Allowance For Loan Losses</u>	
	<u>Individually Evaluated For Impairment Ending Balance</u>	<u>Collectively Evaluated For Impairment Ending Balance</u>
Mortgage loans	\$ 1,272,967	\$ 3,782,315
Consumer loans	-	7,413,208
Commercial loans	14,418,640	211,317
Total	<u>\$ 15,691,607</u>	<u>\$ 11,406,840</u>

United Nations Federal Credit Union and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 3 (continued)

The following table shows an age analysis of loans at 31 December 2020:

	Current	30-59 Days Past Due	60-89 Days Past Due	Greater than 90 Days	Total Loans
Mortgage loans	\$ 2,984,940,144	\$ 26,529,308	\$ 834,298	\$ 2,706,695	\$ 3,015,010,445
Consumer loans	734,856,179	6,848,716	1,319,036	2,202,337	745,226,268
Commercial loans	58,760,148	5,736,904	884,921	11,056,740	76,438,713
Total	\$ 3,778,556,471	\$ 39,114,928	\$ 3,038,255	\$ 15,965,772	\$ 3,836,675,426

The following table shows an age analysis of loans at 31 December 2019:

	Current	30-59 Days Past Due	60-89 Days Past Due	Greater than 90 Days	Total Loans
Mortgage loans	\$ 2,660,622,215	\$ 20,424,035	\$ 969,006	\$ 4,972,338	\$ 2,686,987,594
Consumer loans	792,640,979	7,413,896	2,389,831	3,819,139	806,263,845
Commercial loans	57,800,811	506,566	1,556,296	3,490,019	63,353,692
Total	\$ 3,511,064,005	\$ 28,344,497	\$ 4,915,133	\$ 12,281,496	\$ 3,556,605,131

The following table shows the recorded investment, unpaid principal balance, allocated allowance for loan losses and interest income recognized for loans that were considered impaired at 31 December 2020:

	Recorded Investment	Unpaid Principal	Related Allowance	Average Recorded Investment	Interest Income Recognized
With no related allowance recorded:					
Mortgage loans	\$ 3,702,854	\$ 3,540,993	\$ -	\$ 3,333,622	\$ 32,669
With an allowance recorded:					
Mortgage loans	10,094,555	10,094,555	1,047,979	12,207,856	119,637
Commercial loans	19,686,472	19,686,472	16,588,163	19,981,649	195,820
Total impaired loans:	\$ 33,483,881	\$ 33,322,020	\$ 17,636,142	\$ 35,523,127	\$ 348,126

The following table shows the recorded investment, unpaid principal balance, allocated allowance for loan losses and interest income recognized for loans that were considered impaired at 31 December 2019:

	Recorded Investment	Unpaid Principal	Related Allowance	Average Recorded Investment	Interest Income Recognized
With no related allowance recorded:					
Mortgage loans	\$ 4,460,474	\$ 4,228,394	\$ -	\$ 4,084,891	\$ 45,853
With an allowance recorded:					
Mortgage loans	12,802,230	12,802,230	1,272,967	12,128,829	136,146
Commercial loans	21,090,342	21,090,342	14,418,640	23,034,449	258,562
Total impaired loans:	\$ 38,353,046	\$ 38,120,966	\$ 15,691,607	\$ 39,248,169	\$ 440,561

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 3 (continued)

The following table shows our loans that are on non-accrual status and 90 days or more past due and still accruing interest as of 31 December:

	<u>2020</u>	<u>2019</u>
Loans 90 days or more past due and still accruing:		
Consumer loans	\$ 548,934	\$ 998,524
Total	<u>548,934</u>	<u>998,524</u>
Non-accrual loans:		
Mortgage loans	2,706,695	4,972,338
Consumer loans	1,653,403	2,820,615
Commercial loans	11,056,740	3,490,019
Total	<u>15,416,838</u>	<u>11,282,972</u>
Total past due loans	<u>\$ 15,965,772</u>	<u>\$ 12,281,496</u>

Section 4013 of the CARES Act allows institutions to provide COVID-19 loan modification program designed to give members in good standing more access to financial services and products during this difficult time. This includes allowing institutions to provide forbearance agreements, interest rate modifications, repayment plans and any other similar arrangements that defers or delays the payment of principal or interest while suspending the accounting requirements under ASC 310-40 Troubled Debt Restructuring. The following table summarizes such modifications during 2020:

	<u>Modifications classified under Section 4013 of the CARES Act completed in 2020</u>		<u>Modifications classified under Section 4013 of the CARES Act outstanding as of December 31, 2020</u>	
	Number of Loans	Loan Balance	Number of Loans	Loan Balance
Mortgage Loans	278	\$ 139,939,173	21	\$ 8,667,001
Commercial Loans	30	11,150,007	30	11,150,007
	<u>308</u>	<u>\$ 151,089,180</u>	<u>51</u>	<u>\$ 19,817,008</u>

The following table summarizes the activity related to information on troubled debt restructuring that occurred during 2020 and 2019:

Troubled Debt Restructuring	Number of Contracts	Modifications Approved During 2020				
		Pre - Modification Outstanding Recorded Investment	Post- Modification Outstanding Recorded Investment	Subsequent Number of TDR that Defaulted	Pre- Modification Outstanding Recorded Investment	Post Modification Outstanding Recorded Investment
Mortgage	2	\$ 518,605	\$ 518,605	-	\$ -	\$ -
Consumer	13	\$ 716,525	\$ 716,525	3	\$ 104,100	\$ 104,100
Commercial	3	\$ 1,375,662	\$ 994,620	1	\$ 521,103	\$ 387,120

United Nations Federal Credit Union and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 3 (continued)

Troubled Debt Restructuring	Number of Contracts	Modifications Approved During 2019			Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
		Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment	Subsequent Number of TDR that Defaulted		
Mortgage	2	\$ 608,235	\$ 684,200	2	\$ 608,235	\$ 684,200
Consumer	9	\$ 601,752	\$ 601,752	3	\$ 118,075	\$ 118,075
Commercial	5	\$ 3,004,664	\$ 2,014,789	-	-	-

Commercial Taxi Medallion Loans by maturity as of 31 December 2020 are summarized as follows:

	Unpaid Principal Balance	Number of Loans
Past Maturity	\$ 12,664,440	28
2021	1,027,623	3
2022	-	0
2023	1,459,407	3
2024	1,669,533	5
2025	1,941,008	5
Thereafter	924,461	2
Total Unpaid Medallion Loans:	\$ 19,686,472	46

Commercial risk rating by risk profile as of 31 December 2020 are summarized as follows:

Commercial Credit Risk Profile by Risk Rating

Risk Rating:	Real Estate Participations	Taxi Medallion Participations	Total
Pass	\$ 53,191,820	\$ -	\$ 53,191,820
Special Mention	3,560,421	-	3,560,421
Substandard	-	-	-
Doubtful	-	19,686,472	19,686,472
Loss	-	-	-
Total	\$ 56,752,241	\$ 19,686,472	\$ 76,438,713

Commercial risk rating by risk profile as of 31 December 2019 are summarized as follows:

Commercial Credit Risk Profile by Risk Rating

Risk Rating:	Real Estate Participations	Taxi Medallion Participations	Total
Pass	\$ 42,263,350	\$ -	\$ 42,263,350
Special Mention	-	-	-
Substandard	-	21,090,342	21,090,342
Doubtful	-	-	-
Loss	-	-	-
Total	\$ 42,263,350	\$ 21,090,342	\$ 63,353,692

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 3 (continued)

Consumer mortgage loans secured by residential real estate properties of which formal proceedings are in process of foreclosure for the years ending 31 December 2020 and 2019 were \$2,170,031 and \$4,691,321, respectively.

NOTE 4 - LOAN SERVICING

Mortgage loans serviced for other institutions are not included in the accompanying consolidated statements of financial condition. The unpaid principal balances of these loans at 31 December 2020 and 2019 were approximately \$300,860,632 and \$ 237,841,604, respectively.

UNFCU records Mortgage Servicing Rights (“MSR”) when mortgage loans are sold and UNFCU retains the right to service the loans. MSR’s are recorded at fair value, with changes in fair value recorded in Non-interest income. MSR valuations are sensitive to interest rate and prepayment risk.

The assumptions used in determining the fair value of capitalized mortgage servicing rights were as follows:

	<u>2020</u>	<u>2019</u>
Prepayment rate	10.38%	7.77%
Discount rate	7.50%	7.50%

The changes in fair value of MSRs during 2020 and 2019 were as follows:

	<u>2020</u>	<u>2019</u>
Balance, beginning of year	\$ 2,439,747	\$ 2,869,476
Additions	994,138	271,194
Expirations	-	-
Loss on changes in fair value	(1,203,978)	(700,923)
Balance, end of year	\$ 2,229,907	\$ 2,439,747

All changes in fair value are as a result of changes to valuation model inputs and assumptions.

NOTE 5 - PROPERTY AND EQUIPMENT, NET

Property and equipment are summarized as follows:

	31 December	
	<u>2020</u>	<u>2019</u>
Land	\$ 12,159,400	\$ 12,159,400
Building	104,798,987	101,592,251
Furniture and equipment	45,198,868	52,344,781
Leasehold improvements	10,397,155	10,393,316
Property and equipment, gross	172,554,410	176,489,748
Accumulated depreciation	(63,753,334)	(66,025,256)
Property and equipment, net	\$ 108,801,076	\$ 110,464,492

The fully depreciated assets removed from property and equipment for 2020 and 2019 amounted to \$ 9,143,696 and \$364,651, respectively. Assets that have not yet been placed in-service but included in property and equipment for 2020 and 2019 amounted to \$ 1,967,286 and \$ 1,650,797 respectively.

For the years ended 31 December 2020 and 2019, depreciation expense was \$ 6,871,773 and \$ 6,726,085 , respectively.

United Nations Federal Credit Union and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 5 (continued)

Rental expense for the years ended 31 December 2020 and 2019 for all facilities leased under operating leases totaled \$1,818,330 and \$ 1,806,000 respectively. In addition, UNFCU has rental arrangements with the sponsor organization for New York and overseas locations. The rental expense for these locations for the years ended 31 December 2020 and 2019 totaled \$1,012,000 and \$990,000 , respectively.

Future lease expense with remaining terms of one year or more at 31 December 2020 are as follows:

<u>Year ending 31 December</u>	
2021	\$ 1,048,000
2022	1,013,000
2023	794,000
2024	264,000
2025	110,000
Thereafter	-
	<u>\$ 3,229,000</u>

NOTE 6 – INTANGIBLE ASSETS

Intangible assets are comprised of the following at 31 December 2020 and 2019:

	2020	2019	Useful Life
Expirations	\$ 2,874,329	\$ 2,874,329	20 years
Tradenames	<u>97,832</u>	<u>97,832</u>	Indefinite
Intangible assets, gross	<u>2,972,161</u>	<u>2,972,161</u>	
Accumulated amortization	<u>(1,806,722)</u>	<u>(1,612,819)</u>	
Intangible assets, net	\$ <u>1,165,439</u>	\$ <u>1,359,342</u>	

Expirations refer to the ownership of insurance policy renewal rights for individual clients that are placed with third party insurance carriers.

Amortization expense for the years ended 31 December 2020 and 2019 was \$193,904 and \$175,654, respectively. All amortization was recorded in selling, general, and administrative expense in the Consolidated Statements of Income.

The annual estimated amortization expense for the UNFCU's acquired intangible assets for the next five years and thereafter is as follows:

<u>Year ending 31 December</u>	
2021	\$ 164,247
2022	150,560
2023	136,873
2024	123,186
2025	109,498
Thereafter	383,243
	<u>\$ 1,067,607</u>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 7 - RENTAL INCOME

UNFCU leases office space to third parties. Rental income for the years ended December 2020 and 2019 from these operating leases was approximately \$4,163,000 and \$3,025,000 for the years ended December 2020 and 2019, and is included in other non-interest income.

Future minimum rental payments under operating leases with initial or remaining terms of one year or more at 31 December 2020 are as follows:

<u>Year ending 31 December</u>	
2021	\$ 4,593,250
2022	4,593,250
2023	4,593,250
2024	4,593,250
2025	4,070,908
Thereafter	<u>23,694,840</u>
	<u>\$ 46,138,748</u>

NOTE 8 - MEMBERS' SHARES

Members' shares are summarized as follows:

	<u>31 December</u>	
	<u>2020</u>	<u>2019</u>
Regular shares	\$ 3,006,194,538	\$ 2,592,802,666
Checking accounts	929,628,347	695,631,715
High Yield Savings	1,012,935,239	862,905,428
Individual retirement shares	8,020,831	6,866,723
Individual retirement certificates	4,936,678	5,072,259
Certificates	1,206,747,546	1,171,530,878
Other	11,287,977	10,859,385
	<u>\$ 6,179,751,156</u>	<u>\$ 5,345,669,054</u>

Shares by maturity as of 31 December 2020 are summarized as follows:

No contractual maturity	4,968,066,932
0 - 1 year maturity	687,220,733
1 - 2 years maturity	282,674,086
2 - 3 years maturity	129,557,176
3 - 4 years maturity	85,281,914
4 - 5 years maturity	26,950,315
	<u>\$ 6,179,751,156</u>

Regular shares, checking accounts, money market, individual retirement shares, and other account shares have no contractual maturity. Certificate accounts have maturities of five years or less.

The aggregate amount of uninsured shares at 31 December 2020 and 2019 is approximately \$732,789,783 and \$615,172,905, respectively.

The aggregate amount of certificates in denominations of \$250,000 or more at 31 December 2020 and 2019 is approximately \$263,031,535 and \$249,475,680, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 9 - BORROWED FUNDS

UNFCU has a demand loan agreement with FHLB. This FHLB demand loan calls for the pledging of federal agency debentures as collateral for any advances. The approved limit of the FHLB demand loan is up to 30% of UNFCU's total assets. In the event that more would be needed, UNFCU must seek and obtain an exception approval from FHLB to a maximum of 50% of total assets, with interest charged at a rate determined by the lender on a periodic basis.

UNFCU also has a demand loan agreement with the Federal Reserve Bank ("FRB"). This FRB demand loan calls for the pledging of federal agency debentures to a maximum of 50% of the total assets, with interest charged at a rate determined by the lender on a periodic basis.

There were no borrowings outstanding pursuant to either agreement at December 31, 2020 and 2019.

Total credit lines available based on assets pledged as of December 31, 2020:

	<u>2020</u>	<u>2019</u>
FRB	\$ 44,430,920	\$ 53,289,859
FHLB	36,246,190	49,388,679
Total Credit	<u>\$ 80,677,110</u>	<u>\$ 102,678,538</u>

NOTE 10 - ACCUMULATED OTHER COMPREHENSIVE LOSS

Other comprehensive loss is comprised of the following at December 31, 2020 and 2019:

	<u>2020</u>	<u>2019</u>
Pension Losses	\$ 31,598,900	\$ 26,393,201
Unrealized Losses on available-for sale securities	<u>(3,009,833)</u>	157,628
	<u>\$ 28,589,067</u>	<u>\$ 26,550,829</u>

NOTE 11 - OFF-BALANCE SHEET ACTIVITIES

UNFCU is party to conditional commitments to lend funds in the normal course of business to meet the financing needs of its members. These commitments represent financial instruments to extend credit which include lines of credit, credit cards and home equity lines that involve, to varying degrees, elements of credit and interest rate risk in excess of amounts recognized in the consolidated financial statements.

UNFCU's exposure to credit loss is represented by the contractual amount of these commitments. UNFCU follows the same credit policies in making commitments as it does for those loans recorded in the consolidated financial statements.

Outstanding loan commitments at 31 of December 2020 and 2019 total approximately \$108,086,143 and \$101,436,981, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 11 (continued)

Unfunded loan commitments under lines of credit are summarized as of 31 December 2020 and 2019 follows:

	<u>2020</u>	<u>2019</u>
Home equity	\$ 38,933,000	\$ 40,246,000
Credit card	498,649,000	469,918,000
Other consumer	61,227,000	59,676,000
Home renovation	2,892,000	2,106,000
International home build	4,940,000	2,021,000
Participation	1,429,000	569,000
	<u>\$ 608,070,000</u>	<u>\$ 574,536,000</u>

Commitments to extend credit are agreements to lend to a member as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Because many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. UNFCU evaluates each member's credit worthiness on a case-by-case basis. The amount of collateral obtained to secure borrowing on the lines of credit is based on management's credit evaluation of the member.

Unfunded commitments under home equity lines-of-credit, revolving credit lines and overdraft protection agreements are commitments for possible future extensions of credit to existing customers. These lines-of-credit are uncollateralized and usually do not contain a specified maturity date and ultimately may not be drawn upon to the total extent to which UNFCU is committed.

NOTE 12 - COMMITMENTS AND CONTINGENT LIABILITIES

UNFCU is a party to various legal actions normally associated with collections of loans and other business activities of financial institutions, the aggregate effect of which, in management's opinion, would not have a material adverse effect on the financial condition or results of operations of UNFCU.

NOTE 13 - EMPLOYEE BENEFIT PLANS

UNFCU sponsors a defined benefit pension plan for the benefit of its employees. The plan calls for benefits to be paid to eligible employees at retirement based primarily upon years of service with UNFCU and compensation levels at retirement. Contributions to the plan reflect benefits attributed to employees' services to date, as well as services expected to be performed in the future. Plan assets consist primarily of investments in common/collective trust funds.

	31 December	
	<u>2020</u>	<u>2019</u>
Projected Benefit obligation	\$ 87,664,556	\$ 70,568,938
Fair value of plan assets	102,602,645	78,485,525
Funded status	<u>14,938,089</u>	<u>7,916,587</u>
Accumulated benefit obligation	<u>\$ 77,630,573</u>	<u>\$ 60,977,438</u>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 13 (continued)

	31 December	
	<u>2020</u>	<u>2019</u>
Net pension cost	\$ 2,772,799	\$ 2,950,287
Employer contribution	15,000,000	10,000,000
Benefit payments	1,981,937	735,823

Amounts recognized in the statement of financial condition consist of:

	31 December	
	<u>2020</u>	<u>2019</u>
Other Assets	\$ 14,938,089	\$ 7,916,587

Amounts recognized in accumulated other comprehensive loss consist of:

	31 December	
	<u>2020</u>	<u>2019</u>
Other losses	\$ 31,598,900	\$ 26,393,201
Prior service cost	-	-
	<u>\$ 31,598,900</u>	<u>\$ 26,393,201</u>

Amounts recognized in net periodic benefit cost and other comprehensive income:

	31 December	
	<u>2020</u>	<u>2019</u>
Net periodic benefit cost	\$ 2,772,799	\$ 2,950,287
Total recognized in other comprehensive income	5,205,699	5,424,951
Total recognized in net periodic benefit cost and other comprehensive income	<u>\$ 7,978,498</u>	<u>\$ 8,375,238</u>

The following are the amounts in accumulated other comprehensive income expected to be recognized as components of net periodic pension cost over the next fiscal year ending 31 December 2021:

Other losses	\$ 1,591,815
Prior service cost	\$ -

	31 December	
	<u>2020</u>	<u>2019</u>
Assumptions used to determine benefit obligation		
Discount rate	2.75%	3.25%
Rate of compensation increase	2.25%	2.50%
	31 December	
	<u>2020</u>	<u>2019</u>
Assumptions used to determine benefit obligation		
Discount rate	2.75%	3.25%
Expected long-term return on plan assets	7.50%	7.50%
Rate of compensation increase	2.25%	2.50%

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 13 (continued)

The expected long-term rate of return on plan assets was determined by applying historical average investment returns from published indexes relating to the current allocation of assets in the portfolio.

At 31 December 2020, and 2019, the assets of UNFCU's pension plan were invested in the CUNA Mutual Retirement Pension Fund (the "Fund"). The Fund has an investment strategy of investing 65% of its assets in equity securities and 35% of its assets in debt securities.

UNFCU's pension investment strategies are targeted to produce a total return that, when combined with UNFCU's contributions to the plan, will maintain the fund's ability to meet all required benefit obligations. Risk is controlled through diversification of asset types and investments in domestic and international equities, fixed income securities and cash.

Defined benefit pension plan assets measured at fair value on a recurring basis at of 31 December 2020 are summarized below:

	Fair Value Measurement Using			
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	31 December 2020
Cash Equivalents	\$ 48,989	\$ 204,071	\$ -	\$ 253,060
Bond Funds	35,710,402	-	-	35,710,402
Mutual Funds	66,639,183	-	-	66,639,183
	<u>\$ 102,398,574</u>	<u>\$ 204,071</u>	<u>\$ -</u>	<u>\$ 102,602,645</u>

Defined benefit pension plan assets measured at fair value on a recurring basis at of 31 December 2019 are summarized below:

	Fair Value Measurement Using			
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	31 December 2019
Cash Equivalents	\$ 55,547	\$ 538,021	\$ -	\$ 593,568
Bond Funds	27,267,638	-	-	27,267,638
Mutual Funds	50,624,319	-	-	50,624,319
	<u>\$ 77,947,504</u>	<u>\$ 538,021</u>	<u>\$ -</u>	<u>\$ 78,485,525</u>

UNFCU made pension contributions of \$15,000,000 and \$10,000,000 to the plan in 2020 and 2019, respectively. There are no contributions expected for 2021.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 13 (continued)

The following pension benefit payments, which reflect expected future service, as appropriate, are expected to be paid as follows:

Years ending 31 December

2021	\$ 343,047
2022	672,332
2023	729,589
2024	907,002
2025	1,081,386
Thereafter	<u>11,625,634</u>
	<u>\$ 15,358,990</u>

UNFCU has a 401(k) retirement plan that allows employees to defer a portion of their salary. UNFCU matches a portion of employees' wage reductions. Costs are accrued and funded on a current basis. UNFCU contributed \$3,434,223 and \$3,100,946, respectively, to the plan for the years ended 31 December 2020 and 2019.

UNFCU has deferred compensation agreements with members of the management team that provides benefits payable to these employees if they remain employed by UNFCU until age 65 or age 55 with five years of service as defined by the agreements. The benefits are subject to forfeiture if employment is terminated on or before the third anniversary of the initial plan election as defined in the agreement.

NOTE 14 - CAPITAL REQUIREMENTS

UNFCU is subject to various regulatory capital requirements administered by the NCUA. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on UNFCU's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, UNFCU must meet specific capital guidelines that involve quantitative measures of UNFCU's assets, liabilities, and certain off-balance-sheet items as calculated under generally accepted accounting principles. UNFCU's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require UNFCU to maintain minimum amounts and ratios (set forth in the table below) of net worth to total assets. Further, credit unions over \$10,000,000 in assets are also required to calculate a Risk-Based Net Worth ("RBNW") requirement which establishes whether or not UNFCU will be considered "complex" under the regulatory framework. UNFCU's RBNW requirements as of 31 December 2020 and 2019 were 6.68% and 5.62%, respectively. The minimum requirement to be considered "complex" under the regulatory framework is 6%. Management believes, as of 31 December 2020 and 2019, that UNFCU meets all capital adequacy requirements to which it is subject.

As of 31 December 2020, the most recent call reporting period, the NCUA categorized UNFCU as "well capitalized" under the regulatory framework for prompt corrective action. To be categorized as "well capitalized," UNFCU must maintain a minimum net worth ratio of 7% of assets. There are no conditions or events since that notification that management believes have changed the institution's category.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 14 (continued)

UNFCU's actual capital amounts and ratios are presented in the following table:

	31 December 2020		31 December 2019	
	Amount	Ratio/ Requirement	Amount	Ratio/ Requirement
Amount needed to be classified as "adequately capitalized"	\$ 409,941,432	6.00%	\$ 358,840,498	6.00%
Amount needed to be classified as "well capitalized"	\$ 478,265,004	7.00%	\$ 418,647,248	7.00%
Actual net worth	\$ 641,295,143	9.39%	\$ 617,624,064	10.33%

As presented in the above table, UNFCU's net worth ratio was 9.39% and 10.33% in 2020 and 2019 respectively. Because the RBNW requirement is less than the net worth ratio, UNFCU retains its original category. Further, in performing its calculation of total assets, the NCUA allows credit unions to use the quarter end asset balance as the denominator in the calculation or an average asset balance. UNFCU used the quarter-end balance option.

NOTE 15 - RELATED PARTY TRANSACTIONS

In the normal course of business, UNFCU extends credit to directors, supervisory committee members and executive officers at UNFCU standard rates and terms. The aggregate loans to related parties at 31 December 2020 and 2019 amounted to approximately \$7,314,404 and \$5,708,272, respectively. Deposits from related parties at 31 December 2020 and 2019 amounted to approximately \$3,543,027 and \$2,817,547, respectively.

NOTE 16 - FAIR VALUE OF FINANCIAL INSTRUMENTS

UNFCU generally holds its earning assets, other than securities available-for-sale, to maturity and settles its liabilities at maturity. However, fair value estimates are made at a specific point in time and are based on relevant market information. These estimates do not reflect any premium or discount that could result from offering for sale at one time the UNFCU's entire holdings of a particular instrument. Accordingly, as assumptions change, such as interest rates and prepayments, fair value estimates change and these amounts may not necessarily be realized in an immediate sale.

Disclosure of fair value does not require fair value information for items that do not meet the definition of a financial instrument or certain other financial instruments specifically excluded from its requirements. These items include property and equipment, leases, foreclosed properties, and equity.

Further, fair value disclosure does not attempt to value future income or business. These items may be material and accordingly, the fair value information presented does not purport to represent, nor should it be construed to represent, the underlying "market" or franchise value of UNFCU.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 16 (continued)

Assets and Liabilities Measured at Fair Value on a Recurring Basis

A description of the valuation methodologies used for financial instruments measured at fair value on a recurring basis, as well as the classification of the instruments pursuant to the valuation hierarchy, is as follows:

Equity: Securities classified as equity are reported using Level 1 inputs. Level 1 securities generally include equity securities valued based on quoted market prices in active markets. UNFCU equity securities include common stocks, exchange traded fund, options and preferred stocks and equities.

Available-for-sale: Securities classified as available-for-sale are reported using Level 1 and Level 2 inputs. UNFCU included US Treasuries in the Level 1 category. Level 2 instruments include U.S. government agency obligations, state and municipal bonds, mortgage-backed securities, collateralized mortgage obligations and corporate bonds. For these securities, UNFCU obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond's terms and conditions, among other things.

Mortgage servicing rights: The fair value of mortgage servicing rights is based on market prices for comparable mortgage servicing contracts, when available, or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income. The valuation model incorporates assumptions that market participants would use in estimating future net servicing income such as the cost to service, the discount rate, the custodial earnings rate, an inflation rate, ancillary income, prepayment speeds and default rates and losses. These variables change from quarter to quarter as market conditions and projected interest rates change, and may have an adverse impact on the value of the mortgage servicing right and may result in a reduction to noninterest income.

Held for sale loans: Loans in this category are those that have been originated with the intent to be sold in the secondary market. These loans include those with and without sale commitment and are valued based on end of day market price. The Credit Union uses an independent pricing source for continual pricing for best executed market data.

Derivative loan commitments: Mortgage loan commitments are considered derivative loan commitments if the loan that will result from the exercise of the commitment will be held for sale upon funding. The credit union enters into commitments to fund residential mortgage loans at specified times in the future, with the intention that these loans will subsequently be sold in the secondary market. A mortgage loan commitment binds the Credit Union to lend funds to a potential borrower at a specified interest rate and within a specific period of time, generally up to 60 days after inception of the rate lock.

Outstanding derivative loan commitments expose the credit union to the risk that the price of the loans arising from exercise of the loan commitment might decline from inception of the rate lock to funding of the loan due to increases in mortgage interest rates. If interest rates increase, the value of these loan commitments decreases. Conversely, if interest rates decrease, the value of these loan commitments increases.

Forward loan sale commitments: To protect against the price risk inherent in derivative loan commitments, the credit union utilizes forward loan sale commitments to mitigate the risk of potential decreases in the values of loans that would result from the exercise of the derivative loan commitments. With a forward loan sale contract, the Credit Union commits to deliver an individual mortgage loan of a specified principal amount and quality to an investor if the loan to the underlying borrower closes. Generally, the price the investor will pay the seller for an individual loan is specified prior to the loan being funded.

Common call options: UNFCU sells call options on common equity positions within its equity portfolio. These call options are used to generate additional investment income and to mitigate the risk of price volatility in those securities.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 16 (continued)

With a common call option, the Credit Union commits to deliver common equity shares of a specified quantity if the strike price is reached. If the strike price is not reached, the option expires. UNFCU receives a premium for selling these options. There were outstanding call options as of December 31, 2020 or 2019.

Hedges: Hedges in this category consist of to-be-announced mortgage backed-securities (TBA), which are forward agreements to purchase or sell mortgage backed-securities with the settlement date being in the future and with the specific security unknown until settlement. The credit union purchased TBA to hedge against the price risk of its mortgages prior to sale. Fair value measurements for TBA are provided by an independent pricing service.

Assets measured at fair value on a recurring basis at 31 December 2020 are summarized below:

	Fair Value Measuring Using			31 December 2020
	Quoted Prices in Active Markets for Identical Assets/ Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Mortgage Servicing Rights	\$ -	\$ -	\$ 2,229,907	\$ 2,229,907
Held for Sale Loans	-	3,915,105	-	3,915,105
Forward Loan Sale Commitments	-	16,709	-	16,709
Derivative Loan Commitments	-	449,691	-	449,691
Hedges	-	(98,672)	-	(98,672)
Equity Securities:				
Common Stocks	14,087,162	-	-	14,087,162
Exchanged Traded Fund	1,586,640	-	-	1,586,640
Options	-	-	312,930	312,930
Preferred Stocks	-	1,044,120	-	1,044,120
Preferred Equities	-	7,262,685	-	7,262,685
Total Equity Securities	<u>15,673,802</u>	<u>8,306,805</u>	<u>312,930</u>	<u>24,293,537</u>
Investment securities available- for-sale:				
U.S government obligations	37,738,604	-	-	37,738,604
Federal agencies	-	903,621,226	-	903,621,226
Mortgage backed securities	-	73,634	-	73,634
Corporate Obligations	-	45,249,665	-	45,249,665
Total investment securities available-for-sale	<u>\$ 37,738,604</u>	<u>\$ 948,944,525</u>	<u>\$ -</u>	<u>\$ 986,683,129</u>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 16 (continued)

Assets measured at fair value on a recurring basis at 31 December 2019 are summarized below:

	Fair Value Measurement Using			31 December 2019
	Quoted Prices in Active Markets for Identical Assets/ Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Mortgage Servicing Rights	\$ -	\$ -	\$ 2,439,747	\$ 2,439,747
Forward Loan Sale Commitments	-	(1,277)	-	(1,277)
Derivative Loan Commitments	-	1,072	-	1,072
Equity Securities:				
Common Stocks	11,772,228	-	-	11,772,228
Exchanged Traded Fund	1,882,382	-	-	1,882,382
Preferred Stocks	1,571,351	-	-	1,571,351
Preferred Equities	4,683,750	-	-	4,683,750
Total Equity Securities	<u>19,909,711</u>	<u>-</u>	<u>-</u>	<u>19,909,711</u>
Investment securities available-for-sale:				
U.S government obligations	79,541,554	-	-	79,541,554
Federal agencies	-	686,727,566	-	686,727,566
Mortgage backed securities	-	77,744	-	77,744
Corporate Obligations	1,294,044	24,013,866	-	25,307,910
Total investment securities available-for-sale	<u>\$ 80,835,598</u>	<u>\$ 710,819,176</u>	<u>\$ -</u>	<u>\$ 791,654,774</u>

The above tables include \$270,194 and \$1,094,680 in net unrealized losses on UNFCU's available-for-sale securities for the year ended 31 December, 2020 and 2019, respectively. UNFCU has reviewed its investment portfolio at 31 December 2020, and has determined that the above unrealized losses are temporary. Such determination was based upon an evaluation of the creditworthiness of the issuers and/or guarantors, the underlying collateral, if applicable, as well as the continuing performance of the securities. Management also evaluates other facts and circumstances that may be indicative of an other-than-temporary impairment condition. This includes, but is not limited to, an evaluation of the type of security and length of time and extent to which the fair value has been less than cost, as well as certain collateral related characteristics. In addition, management considers UNFCU's ability to hold such securities to maturity, if necessary, thereby recovering its investment.

Assets and Liabilities Measured at Fair Value on a Non-Recurring Basis

Impaired loans are evaluated and valued at the time the loan is identified as impaired, at the lower of the recorded investment in the loan or market value. The loans identified as impaired are real estate secured.

Other real estate owned ("OREO") and foreclosed taxi medallions are evaluated and valued at the time the ownership of the property is transferred from the member to the credit union.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 16 (continued)

Market value is determined by using the value of the collateral securing the loans and is therefore classified as a level 3 hierarchy. The value of the real estate is determined by qualified independent licensed appraisers contracted by UNFCU to perform the assessment. The appraised value is then discounted based upon management's experience, which includes estimated disposal costs, understanding of the customer and the customer's business as well as economic conditions. Impaired loans, OREO, and participated medallions are reviewed and evaluated on a quarterly basis for additional impairment and adjusted accordingly, based upon the pertinent conditions

Assets measured at fair value on a non-recurring basis at 31 December 2020 are summarized below:

	Fair Value Measurement Using			31 December 2020
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Impaired loans	\$ -	\$ -	\$ 12,144,885	\$ 12,144,885
OREO	-	-	220,271	220,271
Foreclosed medallions	-	-	261,390	261,390
	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 12,626,546</u>	<u>\$ 12,626,546</u>

Assets measured at fair value on a non-recurring basis at 31 December 2019 are summarized below:

	Fair Value Measurement Using			31 December 2019
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Impaired loans	\$ -	\$ -	\$ 18,200,965	\$ 18,200,965
OREO	-	-	225,671	225,671
Foreclosed medallions	-	-	612,966	612,966
	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 19,039,602</u>	<u>\$ 19,039,602</u>

NOTE 17 – REVENUE FROM CONTRACTS WITH CUSTOMERS

The following presents noninterest income, segregated by revenue streams in-scope and out-of-scope of Topic 606, for the years ended December 31, 2020 and 2019:

	31 December	
	2020	2019
In scope of ASC 606		
Service Charges on Deposits	\$ 17,330,814	\$ 15,067,642
Bankcard Fees	9,538,771	11,318,327
Investment Commissions and Fees	2,074,788	2,896,119
Insurance Commissions and Fees	6,101,390	6,314,086
	<u>35,045,763</u>	<u>35,596,174</u>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 17 (continued)

Non Interest in scope of ASC 606	35,045,763	35,596,174
Non-Interest income not within the scope of ASC 606 (a)	10,399,366	5,429,317
Total non-interest income	<u>\$ 45,445,129</u>	<u>\$ 41,025,491</u>

This revenue is not within the scope of ASC 606, and includes fees related to mortgage banking operations, gain on sale of loans, gains on sale of securities, revenue from investments, and various other transactions.

NOTE 18 – CONTRACTS WITH NORTHSTAR FINANCIAL SERVICES (BERMUDA) LTD

From 2010-2019 certain members who are also clients of UNFCU Advisors LLC, UNFCU’s subsidiary, invested in trust contracts (“contract holders”) from Northstar Financial Services (Bermuda) LTD (“NFS”). In August 2018 NFS was acquired by Eli Global, a North Carolina based conglomerate that shortly thereafter proceeded to restructure NFS’s investment portfolio by making investments that were not market observable or liquid.

In September 2019, NFS ceased honoring redemption requests. Consequently, contract holders could not withdraw their funds from NFS. On 8 October 2019, NFS sent a letter to their contract holders notifying them of a temporary liquidity constraint. NFS made sporadic payments to contract holders after the liquidity constraints began. As liquidity constraints at NFS remained into June of 2020, members continued to be unable to redeem their investments in NFS. Given the hardship this posed and the unique circumstances surrounding the change in ownership, the UNFCU Board of Directors approved a line of credit to UNFCU Advisors in June 2020 which provided UNFCU Advisors the ability to take an assignment of the receivables due under the redeemed contracts and advance funds to those members.

Members who held matured fixed contracts were offered the opportunity to receive payment for the full value of their contract in exchange for assigning their contract to UNFCU Advisors.

On 25 September 2020, NFS was placed into provisional liquidation by petition of their regulator. Joint provisional liquidators were appointed to assess the financial condition of the company and safeguard contract holder’s interests. On 26 March 2021 NFS was put into liquidation by the court.

As of 31 December 2020, UNFCU Advisors held \$27,234,536 in assignments of matured fixed contracts with NFS. This amount was recorded as a receivable asset on UNFCU’s Consolidated Statements of Financial Condition. Based on preliminary information received thus far, UNFCU believes the value of receivable is between \$0.13-0.39 per dollar. To calculate a reserve for the \$27,234,536 receivable, the repayment amount was estimated as \$0.26 cents per dollar, which represents the average of \$0.13 and \$0.39. The value of the receivable was therefore estimated at \$7,080,979. As of year-end 2020 a reserve was recorded of \$20,153,557.

Members continue to hold investments in NFS that have not matured. These investments are scheduled to mature as follows and may result in additional assignments and potential losses.

Maturity	Contracts - Estimated Value
Past maturity	\$7.0 million
2021	10.5 million
2022	10.2 million
2023	4.1 million
2024	1.2 million
Unknown	11.9 million
Total	\$44.9 million

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2020 and 2019

NOTE 18 (continued)

UNFCU and UNFCU Advisors will continue to actively pursue all avenues to collect the full amount of the assigned contracts and future commitments, however there can be no guarantee of the amount ultimately collected.

NOTE 19 – ANNUAL CONTRIBUTION TO UNFCU FOUNDATION

The Credit Union makes contributions to the UNFCU Foundation annually from some of its investment portfolio earnings. These contributions were \$208,000 in 2020 and \$273,750 in 2019. The UNFCU Foundation is a separate legal entity operating as a public charity.

NOTE 20 - SUBSEQUENT EVENTS

UNFCU evaluated subsequent events through 26 March 2021, the date the financial statements were available to be issued.